



Consult your financial / investment / tax advisor to begin planning for your retirement.

The corpus suggested is for illustration purpose only and there is no guarantee that the suggested corpus will be achieved.



MAKING THE MOST
OF TOMORROW

Investment planning for your retirement



Statutory Details: Axis Mutual Fund has been established as a Trust under the Indian Trusts Act, 1882, sponsored by Axis Bank Ltd. (liability restricted to ₹ 1 Lakh). **Trustee:** Axis Mutual Fund Trustee Ltd. **Investment Manager:** Axis Asset Management Co. Ltd. (the AMC). **Risk Factors:** The sponsor is not liable or responsible for any loss or shortfall resulting from the operation of the scheme. **Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.**



We have worked out a smart retirement plan for you. You must be wondering why you should start retirement planning now! However, anytime is a good time to start planning for your retirement, irrespective of whether you are in your 20s, 30s, 40s or 50s.

It's simple; you don't have to spend too much time on it.

Here's how:

There are essentially two phases in everyone's life:

- ▶ The Accumulation or Earning Phase, during which you earn an income.
- ▶ The Harvesting Phase or Retirement Phase, during which you need a steady income from your investments.

Accumulation Phase

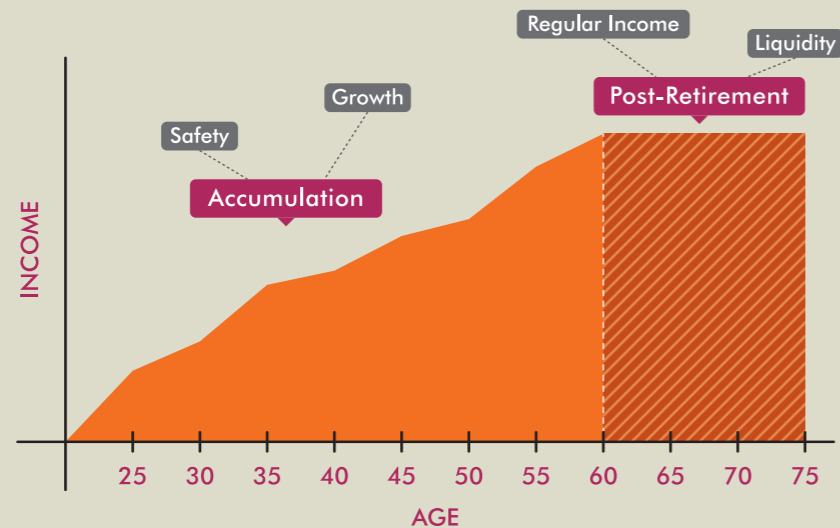


In this phase, you keep on accumulating wealth and invest some of it. This investment can be made in lump sums or in installments.

Harvesting Phase



The steady income has to come from returns on your investments. Just as investments are made systematically through SIPs, withdrawals can also be made systematically, so that it becomes Regular Income post-retirement. This is called the **SWP – Systematic Withdrawal Plan**.



While in the accumulation phase, **Safety & Growth** are the two most important factors, in the post-retirement phase, **Liquidity** or **Regular Income** is of prime importance.

HERE'S HOW YOU CAN PLAN FOR YOUR RETIREMENT WITH MUTUAL FUNDS.

Option 1

Start a SIP (Systematic Investment Plan) during your earning years, and opt for SWP (Systematic Withdrawal Plan) during your retirement years.

This option helps when you start putting aside money for your retirement at an early age, and have time on your side. By starting a SIP you benefit from the power of compounding, which helps you build a sizeable corpus. With the help of SWP you can generate regular cash-flow, post-retirement.



Consider these illustrations wherein you start investing a fixed amount per month, at different age points, and continue till you are **60 years** old. The numbers tell you the corpus that can be accumulated.

Current Age	SIP / Month	Corpus at 60			
		6% p.a.	8% p.a.	10% p.a.	12% p.a.
30	5,000	50,47,688	75,01,476	113,96,627	176,49,569
35	5,000	34,82,295	47,86,833	66,89,452	94,88,175
40	5,000	23,21,755	29,64,736	38,28,485	49,95,740
45	5,000	14,61,364	17,41,726	20,89,621	25,22,880
50	5,000	8,23,494	9,20,828	10,32,760	11,61,695

Current Age	SIP / Month	Corpus at 60			
		6% p.a.	8% p.a.	10% p.a.	12% p.a.
30	10,000	100,95,376	150,02,952	227,93,253	352,99,138
35	10,000	69,64,589	95,73,666	133,78,903	189,76,351
40	10,000	46,43,511	59,29,472	76,56,969	99,91,479
45	10,000	29,22,728	34,83,451	41,79,243	50,45,760
50	10,000	16,46,987	18,41,657	20,65,520	23,23,391

These are mere illustrations to explain the concept and do not necessarily reflect the returns that may be delivered by the MF schemes.

Option 2

Invest a Lump Sum and opt for SWP immediately, so that you start getting a regular cash flow.

You can opt for an option which allows you to invest a Lump Sum amount. This amount needs to be invested judiciously, keeping safety in mind, along with the ability of getting cash flow at regular intervals.



Let's assume that the Retirement Corpus at **60 years** is ₹ 20 Lakhs, and this amount is invested in any scheme, and the withdrawal amount per month is ₹ 10,000/-.

At Age	BALANCE CORPUS			
	6% p.a.	8% p.a.	10% p.a.	12% p.a.
65	20,00,000	22,44,923	25,16,247	28,16,697
70	20,00,000	26,09,820	33,65,633	43,00,387
75	20,00,000	31,53,461	47,63,136	69,95,802

Let's assume that the Retirement Corpus at **60 years** is ₹ 20 Lakhs, and this amount is invested in any scheme, and the withdrawal amount per month is ₹ 15,000/-.

At Age	BALANCE CORPUS			
	6% p.a.	8% p.a.	10% p.a.	12% p.a.
65	16,51,150	18,77,539	21,29,062	24,08,348
70	11,80,603	16,95,090	23,41,408	31,50,193
75	5,45,906	14,23,270	26,90,784	44,97,901

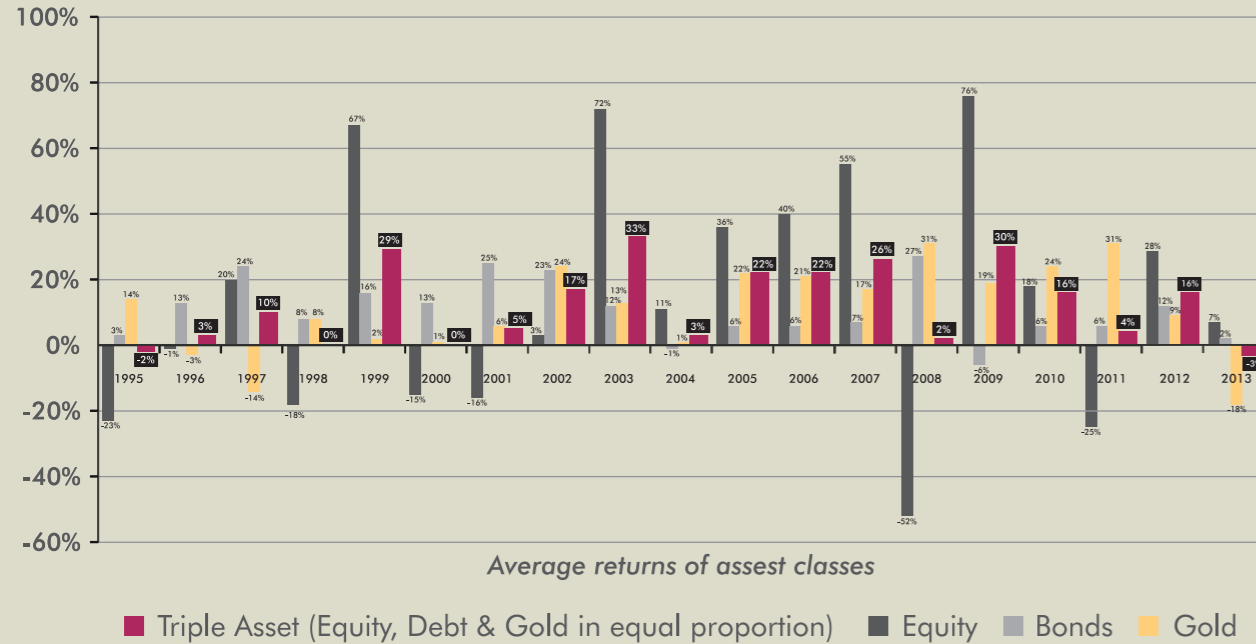
These two scenarios illustrate that one can get a regular cash flow through SWPs, and still maintain a healthy corpus. Depending on the needs, one can enhance / reduce the monthly withdrawal amount.

WHERE TO INVEST?

Now that you have understood the different ways to invest, it is equally important to choose the investment vehicle.

History has shown that if investments are diversified across a mix of different asset classes such as Equity, Debt and Gold, chances are your average returns are positive in most of the years, since this cuts down the risk of losing money to cyclical underperformance of these asset classes.

Average returns of Triple Assets have turned negative only twice in 19 years



The best and worst performer changes year by year, but 2 out of 3 are positive in most years. Even a 52% fall in stocks in 2008, was balanced by gains in Bonds and Gold.

Data is historical. Past performance may or may not be sustained in future. Stocks: CNX Nifty, Bonds: I-Sec Sovereign Bond Index; Gold: INR price of Gold. Source of data: Bloomberg

The above data is for illustrative purpose only. There is no guarantee that the trend depicted above will be sustained in subsequent years.

What's more, if your investments in these asset classes (Stocks, Gold & Bonds) are rebalanced by selling the asset which has outperformed, and buying the asset which has underperformed, then the chances are your average returns with rebalancing are high.

Value as on Dec 31, 2013 of ₹ 100 invested on Dec 31, 1994.



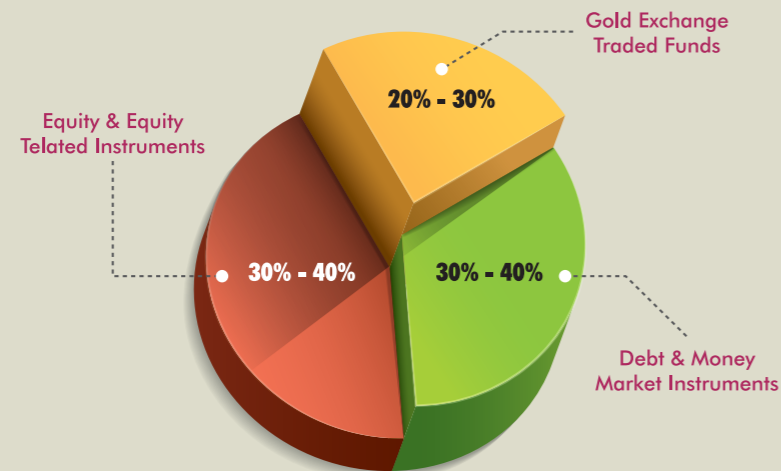
Rebalancing has delivered 23% higher return,
The excess return of ₹ 136 is larger than the initial ₹ 100 invested

AXIS TRIPLE ADVANTAGE FUND

GOLD | EQUITY | FIXED INCOME

Axis Triple Advantage Fund helps you take advantage of diversification by investing in a mix of Equity, Fixed Income, and Gold. It's a suitable fund to plan for your retirement.

Where is your money invested with Axis Triple Advantage Fund?



AXIS TRIPLE ADVANTAGE FUND This product is suitable for investors who are seeking*: • Capital appreciation & generating income over long term • Investment in a diversified portfolio of Equity and Equity related instruments, Fixed Income instruments, & Gold Exchange Traded Funds • Medium risk ■ (YELLOW)

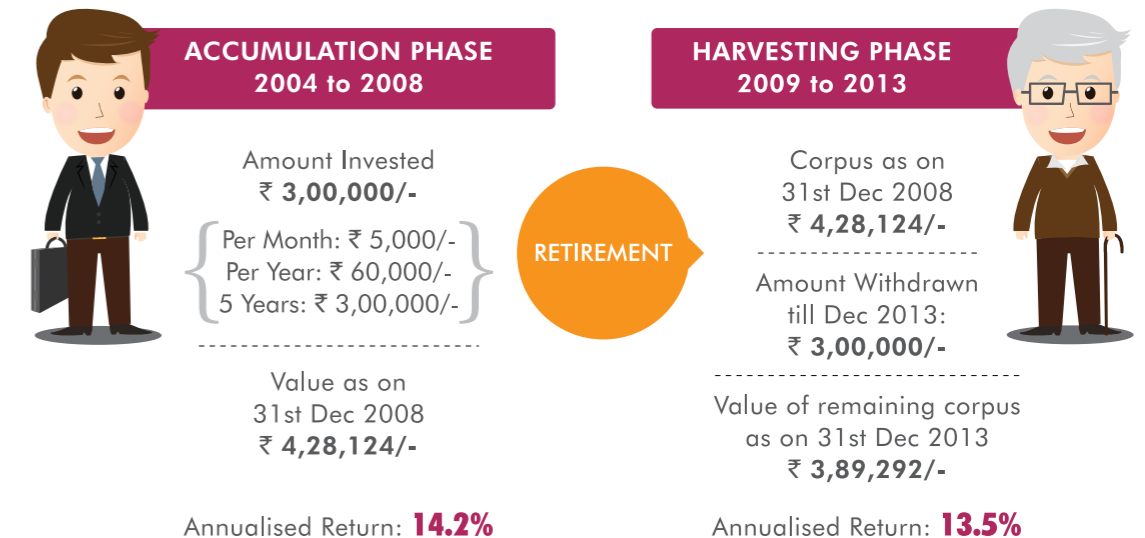
* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note: Risk is represented as:

■ (BLUE) investors understand that their principal will be at low risk	■ (YELLOW) investors understand that their principal will be at medium risk	■ (BROWN) investors understand that their principal will be at high risk
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Let us take the case of an investor who started systematically investing in a simulated triple asset portfolio comprising Stocks, Bonds and Gold, weighted equally and rebalanced monthly.

- ▶ The investor starts a monthly SIP of ₹ 5,000/- in 2004
- ▶ He retires in Dec-2008, stops his SIP & starts a monthly SWP of ₹ 5,000/-



So take advantage of the power of SIP in the wealth accumulation phase and SWP in the retirement phase, and live life comfortably.

Go ahead & make the most with Axis Triple Advantage Fund.